

# Question bank - Manoj Jain

---

1. Define ERP
2. Debate on the necessity of ERP for an organisation
3. Define Change Management
4. Importance of Change Management
5. Important modules and sub modules of ERP - SD, MM, PP, FI, HR, QM etc.
6. Extended Organization and generic ERP diagram for extended organization
7. Important parameters for succesful implementation of change management.
8. Why ERP Implementations fail
9. Define E-Business
10. What is E-business importance in today's connected world
11. Benefits and challenges of E-business usage
12. What is a revenue model of a e-business company? You can choose any company of your choice from ebay, local baniya, Paytm, Amazon, Flipkart, Snapdeal etc.
13. What are simalarities and differences of Ecommerce and Ebusiness